Financial Statements for years ended June 30, 2024 and June 30, 2023



Certified Public Accountants

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# **Independent Auditor's Report**

To the Board of Directors of Lawyers Alliance for New York

## **Opinion**

We have audited the accompanying financial statements of Lawyers Alliance for New York ("Lawyers Alliance"), which comprise the statement of financial position as of June 30, 2024 and June 30, 2023 and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lawyers Alliance as of June 30, 2024 and June 30, 2023 and the results of its activities and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Lawyers Alliance and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Lawyers Alliance's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Lawyers Alliance's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Lawyers Alliance's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

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# **Statement of Financial Position**

# **Assets**

	June	e 30
	2024	2023
Current assets		
Cash and money market funds	\$ 2,744,640	\$ 2,978,953
Investments, at fair value	5,521,379	5,079,959
Accounts receivable	36,375	24,640
Grants and contributions receivable, net Prepaid expenses and publication inventory	612,750	561,950
Total current assets	48,556 8,963,700	56,397 8,701,899
Grants and contributions receivable, net of current	3,5 32,7 4 3	2,102,022
portion	56,000	253,500
Cash and money market funds restricted	6.1.47	01.067
for special projects	6,147	81,967
Certificate of deposit restricted for lease	64,800	64,800
Property and equipment, at cost, net	144,753	200,469
Right-of-use asset – operating lease, net	2,225,212	2,691,573
Total assets	\$11,460,612	<u>\$11,994,208</u>
Liabilities and Net Assets		
Current liabilities		
Accounts payable	\$ 19,903	\$ 32,718
Accrued expenses	183,216	262,079
Current portion of operating lease payable	478,020	466,361
Total current liabilities	681,139	761,158
Term endowment	1,000,000	1,000,000
Operating lease payable, net	1,747,192	2,225,212
Special projects liability	6,147	81,967
Total liabilities	3,434,478	4,068,337
Net assets		
Without donor restrictions		
Operating fund	3,661,033	3,284,006
Board-designated	1,500,000	1,500,000
With donor restrictions	2,865,101	3,141,865
Total net assets	8,026,134	7,925,871
Total liabilities and net assets	\$11,460,612	\$11,994,208

See notes to financial statements.

# Statement of Activities For Year Ended June 30, 2024 and June 30, 2023

		2024			2023	
	Without Donor	With Donor		Without Donor	With Donor	
n i i	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total
Public support and revenues						
Public support						
Contributions (individual, law firms,	Ø1 202 121	Ф. 20.7750	Ф1 222 0 <b>7</b> 1	ф 1 0 <i>C</i> 0 500	Ф. 22.040	Ф 1 00 <i>C</i> 400
corporations, fellowship)	\$1,302,121	\$ 30,750	\$1,332,871	\$ 1,062,590	\$ 23,848	\$ 1,086,438
50 <sup>th</sup> Anniversary	7,300	10,000	17,300	71,150	-	71,150
Grants	441,850	737,500	1,179,350	179,500	440,000	619,500
Employee retention credits	-	-	-	112,744	-	112,744
Special events, net of expenses of \$141,878	100 770	4 = 000	120 ==0	#0.4 <b>#</b> 0.0	4 - 000	
in 2024 and \$183,640 in 2023	423,770	15,000	438,770	584,790	15,000	599,790
Contributed non-financial assets	211,900	(1.070.014)	211,900	224,000	- (4.050.050)	224,000
Net assets released from restrictions	1,070,014	(1,070,014)		1,253,952	(1,253,952)	
Total public support	3,456,955	(276,764)	3,180,191	3,488,726	(775,104)	2,713,622
Revenues	40==00					
Contracts	107,700	-	107,700	90,989	-	90,989
Legal fees	158,183	-	158,183	217,732	-	217,732
Educational programs and other	96,328	-	96,328	66,277	-	66,277
Investment return, net-operating	<u>169,780</u>		<u>169,780</u>	<u>217,850</u>	-	217,850
Total revenues	<u>531,991</u>		531,991	<u>592,848</u>		592,848
Total public support and revenues	<u>3,988,946</u>	(276,764)	3,712,182	4,081,574	(775,104)	<u>3,306,470</u>
Expenses						
Program services	2,995,598		2,995,598	3,056,847		3,056,847
Supporting activities						
Management	486,707	-	486,707	443,708	-	443,708
Fundraising	524,263		524,263	532,306		532,306
Total expenses	4,006,568		4,006,568	4,032,861		4,032,861
Increase (decrease) in net assets before						
investment return, net – non-operating	(17,622)	(276,764)	(294,386)	48,713	(775,104)	(726,391)
Investment return, net-non-operating	394,649		394,649	25,591	_	25,591
Increase (decrease) in net assets	377,027	(276,764)	100,263	74,304	(775,104)	(700,800)
Net assets, beginning of year	4,784,006	3,141,865	7,925,871	4,709,702	3,916,969	8,626,671
Net assets, end of year	<u>\$5,161,033</u>	<u>\$2,865,101</u>	<u>\$8,026,134</u>	<u>\$4,784,006</u>	<u>\$ 3,141,865</u>	<u>\$ 7,925,871</u>

See notes to financial statements.

# LAWYERS ALLIANCE FOR NEW YORK Statement of Functional Expenses For Year Ended June 30, 2024 and June 30, 2023

2024 2023 Program **Supporting Activities Supporting Activities** Program Services **Fundraising** Management Fundraising Management Total Services Total Salaries \$1,719,103 \$ 235,319 \$ 320,949 \$2,275,371 \$1,751,913 249,951 \$ 298,912 \$2,300,776 Employee benefits and payroll taxes 453,400 61,773 84,562 599,735 61.360 73,380 430,075 564,815 Total salaries and related expenses 2,172,503 297,092 405,511 2,875,106 2,181,988 311,311 372,292 2,865,591 393,978 Rent, utilities and facilities 53,677 521,135 374,477 60,726 70,847 73,480 506,050 Equipment, telephone, audiovisual, internet, and repairs 38,977 5,310 7,270 51,557 46,311 7,480 8,791 62,582 Professional, accounting and contract services 262,869 119,171 21,084 403,124 310,419 50,139 58,928 419,486 Community outreach and marketing 29,639 30,873 44,401 4,933 49,334 1,234 Seminars and staff development 8,168 8,168 9,469 9,469 Office and operating expenses 41,968 5,718 7,828 55,514 43,677 59,023 7,055 8,291 Depreciation and loss on disposal of assets 55,716 42,121 5,739 7,856 43,319 6,997 8,224 58,540 Education programs and miscellaneous 5,375 5,375 2,786 2,786 Special events 141,878 141,878 183,640 183,640 Total expenses by function 2,995,598 486,707 666,141 4,148,446 3,056,847 443,708 715,946 4,216,501 Less: direct expenses of special events net with revenue on the statement of 141,878 141,878 183,640 activities 183,640 \$2,995,598 \$ 486,707 \$3,056,847 443,708 **Total** \$ 524,263 \$4,006,568 532,306 \$4,032,861

See notes to financial statements.

# **Statement of Cash Flows**

Statement of Cash Flows		
	Year Ended	
	Jun	
	2024	2023
Cash flows from operating activities		
Increase (decrease) in net assets	\$ 100,263	\$ (700,800)
Adjustments to reconcile increase (decrease) in net assets		
to net cash provided by (used in) operating activities		
Depreciation and loss on disposal of assets	55,716	58,540
Net realized and unrealized (gain) on investments	(394,649)	(68,713)
Amortization of right-of-use asset – operating lease	466,361	454,986
(Increase) decrease in assets		
Accounts receivable	(11,735)	(21,424)
Grants and contributions receivable, net	146,700	791,000
Prepaid expenses and publication inventory	7,841	(1,154)
Increase (decrease) in liabilities		, ,
Accounts payable	(12,815)	(18,089)
Accrued expenses	(78,863)	12,887
Special projects liability	(75,820)	_
Payments on operating lease obligation	(466,361)	(454,986)
Net cash provided by (used in) operating		
activities	(263,362)	52,247
Cash flows from investing activities		
Proceeds from the sale of investments	124,509	121,193
Purchases of investments	(171,280)	(174,728)
Net cash (used in) investing activities	(46,771)	(53,535)
(Decrease) in cash and money market funds	(310,133)	(1,288)
Cash and money market funds, beginning of year	3,125,720	3,127,008
Cash and money market funds, end of year	\$2,815,587	\$3,125,720
Cash and money market funds consist of:	<b></b>	<b></b>
Operating	\$2,744,640	\$2,978,953
Restricted for special projects	6,147	81,967
Certificate of deposit restricted for lease	64,800	64,800
Total	<u>\$2,815,587</u>	\$3,125,720

# Notes to Financial Statements June 30, 2024 and June 30, 2023

## Note 1 – Organization and summary of significant accounting policies

# Organization

Lawyers Alliance for New York ("Lawyers Alliance") is a nonprofit corporation founded in 1969 and incorporated in 1984. Lawyers Alliance for New York is the leading provider of business and transactional legal services for nonprofit organizations and social enterprises that are improving the quality of life in New York City neighborhoods. Our network of pro bono lawyers from law firms and corporations and staff of experienced attorneys collaborate to deliver expert corporate, tax, real estate, employment, intellectual property, and other legal services to community organizations. By connecting lawyers, nonprofits, and communities, Lawyers Alliance for New York helps organizations to provide housing, stimulate economic opportunity, improve urban health and education, promote community arts, and operate and advocate for vital programs that benefit low-income New Yorkers of all ages.

During the fiscal year ended June 30, 2024, Lawyers Alliance's staff of 22 and more than 2,200 volunteers served 719 clients on 1,464 different legal matters and hundreds of nonprofits and attorneys through more than approximately 1,100 brief consultations. In addition, Lawyers Alliance provided a range of educational opportunities for nonprofit Board members and managers, including webinars, pro bono clinics, printed publications, and online legal alerts.

Lawyers Alliance began a special major fundraising campaign in the fiscal year ending June 30, 2019 in recognition of its 50<sup>th</sup> anniversary milestone, which continued through the fiscal year ending June 30, 2024. Donors made one-time gifts or multi-year pledges. Funds raised are reflected under "50<sup>th</sup> Anniversary" in the statement of activities and included in grants and contributions receivable in the statement of financial position. The total amount of each campaign gift was recognized as revenue in the fiscal year that Lawyers Alliance received it, although a substantial amount was restricted for use in future years, and is being released over time to cover expenses as needed. Of the total campaign revenues received during the fiscal year ending June 30, 2024, Lawyers Alliance received \$7,300 without restriction and \$10,000 in new restricted gifts, and (as indicated in Note 5) released \$374,666 from restrictions. This campaign supports ongoing and enhanced programs, capital upgrades, endowment and investment reserves.

# Financial reporting

Lawyers Alliance maintains two classes of net assets, net assets without donor restrictions and net assets with donor restrictions, which consist of the following:

## Net assets without donor restrictions

<u>Operating fund</u> – net assets without donor restrictions are used to account for the general activities of Lawyers Alliance.

# Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

## Note 1 – Organization and summary of significant accounting policies (continued)

# Financial reporting (continued)

<u>Board-designated fund</u> – During and following the 2003 fiscal year, the Board designated that the proceeds from the sale of certain of Lawyers Alliance's property and other assets be set aside in a Board-designated fund. The purpose of the fund is to help offset any operating deficits or unbudgeted expenditures, enable Lawyers Alliance to undertake projects not otherwise provided for by Lawyers Alliance's regular revenue generating activities, support established program priorities, and support such other programs and activities as approved by the Board. These funds are part of net assets without donor restrictions and can be used by the Board, at its discretion.

As of June 30, 2024 and June 30, 2023, the amount of Board-designated funds totaled \$1,500,000 as reflected in the table on below.

	Balance	Additions/	Balance
	June 30, 2023	Transfers	<u>June 30, 2024</u>
Board-designated	\$ 1,500,000	\$ -	\$ 1,500,000

## Net assets with donor restrictions

## Temporary donor restrictions

Net assets with temporary donor restrictions consist of grants and contributions that are restricted by the donor for a specific purpose or pertain to future periods. Once that specific purpose has been met or the time restriction expires, the funds are released from their restriction.

## Perpetual donor restrictions

Net assets with perpetual donor restrictions consist of contributions that are restricted by the donors in that the principal must remain in perpetuity, but the investment return earned on such funds may be spent in accordance with the donor's terms.

## Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain common costs have been allocated among the program services and supporting activities benefited. Natural expenses attributable to more than one functional expense category are allocated using cost allocation techniques primarily consisting of salary and wages and time and effort reporting.

# Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

# Note 1 – Organization and summary of significant accounting policies (continued)

## Investments

Lawyers Alliance reports investments at fair value in the statement of financial position. At June 30, 2024 and June 30, 2023, investments consist of the following:

	20	24	20	23
	Cost	Fair Value	Cost	Fair Value
Mutual funds				
Equity	\$ 836,094	\$1,768,264	\$ 495,394	\$1,019,643
Fixed income	2,761,961	2,068,016	3,063,352	2,476,905
Diversified	1,742,032	1,685,099	1,734,570	1,583,411
Total mutual funds	\$5,340,087	\$5,521,379	\$5,293,316	\$5,079,959

Investment return, net consists of the following for the years ended June 30, 2024 and June 30, 2023:

	 2024	 2023
Interest and dividend income Change in unrealized and realized	\$ 169,780	\$ 174,728
gain on investments	394,649	 68,713
Total	\$ 564,429	\$ 243,441
Consists of:		
Operating	\$ 169,780	\$ 217,850
Non-operating	394,649	 25,591
Total	\$ 564,429	\$ 243,441

The mutual funds' management fees and operating expenses are reflected as a deduction of investment return for such investments.

## Fair value measurements

Accounting principles generally accepted in the United States of America established a fair value hierarchy that prioritizes the inputs used to measure fair value into three broad levels. Lawyers Alliance's investments are measured using Level 1 inputs, which are defined as quoted prices in active markets for identical assets that the reporting entity has the ability to access at the measurement date.

## Allowance for doubtful accounts

Lawyers Alliance considers all accounts, grants and contributions receivable to be collectible and, accordingly, does not have an allowance for doubtful accounts. Such estimate is based on management's experience, the aging of the receivables, subsequent receipts and current economic conditions.

# Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

## Note 1 – Organization and summary of significant accounting policies (continued)

# Inventory

Inventory is stated at the lower of cost (first-in, first-out) or market. Inventory is periodically reviewed for obsolescence.

# Property and equipment

Leasehold improvements, furniture and equipment and software are recorded at cost. Expenditures for such assets in excess of a nominal amount with an estimated useful life of greater than one year are capitalized. Depreciation of furniture and equipment and software has been provided in the financial statements utilizing the straight-line method over the estimated useful lives of the assets. Leasehold improvements are being depreciated over either their estimated useful life or the life of the lease, whichever is shorter. During the 2024 fiscal year, Lawyer Alliance wrote off fully depreciated office equipment with a cost basis of \$45,757.

Property and equipment consists of the following as of June 30, 2024 and June 30, 2023:

	2024		2023
Leasehold improvements	\$ 288,	433 \$	288,433
Furniture and equipment	185,4	441	228,138
Software	93,	<u>088</u>	96,138
Sub-total	566,9	962	612,709
Less: accumulated depreciation	422,	<u> 209</u>	412,240
Net property and equipment	\$ 144,	<u>753</u> <u>\$</u>	200,469

## Grants, contributions and net assets released from restrictions

Lawyers Alliance reports grants and contributions as public support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor stipulation expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Net assets that were released from donor restrictions by incurring expenses that satisfied the restricted purposes or by occurrence of other events specified by donors during the 2024 fiscal year totaled \$1,070,014 and were utilized for the general programs of Lawyers Alliance as described in note 1 to the financial statements.

#### Contributed nonfinancial assets

Lawyers Alliance recognizes contributed nonfinancial assets within public support and revenue. Unless otherwise noted, the contributed nonfinancial assets do not have donor-imposed restrictions.

# Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

## Note 1 – Organization and summary of significant accounting policies (continued)

# Contributed nonfinancial assets (continued)

Contributed goods consist of donated space for a volunteer appreciation event and are valued and reported based on the estimated amount of the donated facility fee. Contributed services are composed of: legal fees from pro bono attorneys on administrative issues and for a translation project, professional fees from a pro bono investment advisor, and staffing expense for attorneys who volunteer as part of our legal staff. Contributed services are valued and reported at the estimated fair value based on current rates for similar professional services or staffing services.

## Right-of-use asset- operating lease, net

Lawyers Alliance recognized ROU assets and operating lease liabilities of \$3,433,977. Lawyers Alliance has elected to use a risk-free rate at the lease commencement dates to discount its office leases to their net present value. Lawyers Alliance has elected not to record leases with an initial term of 12 months or less on the statement of financial position.

## Concentrations of credit risk

Lawyers Alliance's financial instruments that are exposed to concentrations of credit risk consist primarily of cash, money market funds, investments and accounts, grants and contributions receivable. Lawyers Alliance places its cash and money market funds with what it believes to be quality financial institutions. At times the balance in Lawyers Alliance's cash accounts exceeded the FDIC insurance limit; however, Lawyers Alliance has not experienced any losses in such accounts to date. Lawyers Alliance's investments are exposed to various risks such as interest rate, market volatility, liquidity and credit risks. The collectability of accounts, grants and contributions receivable from various organizations is reviewed on an ongoing basis. Lawyers Alliance believes no material concentrations of credit risk exist with respect to its cash, money market funds, investments and accounts, grants and contributions receivable.

## Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions, such as the collectability of accounts receivable and estimates of accrued expenses that affect the amounts reported in the financial statements. Actual results could differ from these estimates.

## Subsequent events

Lawyers Alliance has evaluated events and transactions for potential recognition or disclosure through November 22, 2024, which is the date the financial statements were available to be issued.

# Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

# Note 2 – Liquidity and availability of financial assets

Lawyers Alliance's working capital and cash flows have seasonal variations during the year attributable to cash receipts from contributions, special events and other items.

The following is a summary of Lawyers Alliance's financial assets as of June 30, 2024 and June 30, 2023 that are available for general use within one year of the statement of financial position date:

	2024	2023
Cash and money market funds	\$ 2,744,640	\$ 2,978,953
Investments, at fair value	5,521,379	5,079,959
Accounts receivable	36,375	24,640
Grants and contributions receivable expected to be		
collected in one year, net	612,750	561,950
Sub-total	8,915,144	8,645,502
Less: Assets with perpetual donor restrictions	(1,191,101)	(1,191,101)
Total	\$ 7,724,043	\$ 7,454,401

# Note 3 – Grants and contributions receivable, net

Grants and contributions receivable, net consist of the following as of June 30, 2024 and June 30, 2023:

	2024	2023
50 <sup>th</sup> Anniversary	\$ 39,000	\$ 111,500
Law firm appeal	49,000	130,000
Foundations	547,500	425,000
Swing	10,000	10,000
Gala	10,000	101,500
Individual	11,250	37,450
Corporate	2,000	
Total	\$ 668,750	\$ 815,450
Due within one year	\$ 612,750	\$ 561,950
Due within two to five years	56,000	253,500
Total	\$ 668,750	<u>\$ 815,450</u>

# Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

# Note 4 – Special projects

Lawyers Alliance has entered into agreements to administer funds for certain special projects with the funds being provided by separate organizations. These transactions are being treated by Lawyers Alliance as agency transactions and, accordingly, any excess of funds received over disbursements are reflected as an asset and liability on Lawyers Alliance's statement of financial position. At June 30, 2024 and June 30, 2023, the balance of such funds totaled \$6,147 and \$81,967, respectively.

# $\underline{Note\ 5-Endowments}$

Effective September 17, 2010, the State of New York enacted the New York Prudent Management of Institutional Funds Act (NYPMIFA), the provisions of which apply to endowment funds existing on or established after that date. Lawyers Alliance's endowment consists of funds established for a variety of purposes. Lawyers Alliance acts prudently when making decisions to spend or accumulate donor-restricted endowment assets and in doing so, to consider a number of factors, including the duration and preservation of its donor-restricted endowment funds. Lawyers Alliance classifies net assets with perpetual restrictions at the original value of gifts donated to the perpetual endowment. The portion of the donor-restricted endowment fund that is not classified as net assets with perpetual donor restrictions is classified as net assets without donor restrictions or net assets with temporary donor restrictions based on donor stipulations.

Lawyers Alliance considers the following eight factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the endowment fund
- (2) The purposes of the institution and the endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation or deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the institution
- (7) Where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on Lawyers Alliance.
- (8) The investment policies of Lawyers Alliance

# Funds with deficiencies

There were no perpetual endowment fund deficiencies as of June 30, 2024.

# Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

# Note 5 – Endowments (continued)

# Investment policy

Lawyers Alliance's investment policy and objectives, in order of priority, for the year ended June 30, 2024 were:

- (1) To preserve the inflation-adjusted principal of the fund.
- (2) To generate an annual yield, in the form of appreciated principal value, interest and dividends, to provide funds to enable Lawyers Alliance to fund projects, programs and other aspects of its operation to the extent funding is not otherwise available from Lawyers Alliance's regular fundraising and other revenue generating activities, as approved by the Board from time to time.
- (3) To achieve modest growth of principal in excess of inflation.

# Net assets with temporary donor restrictions

The transactions and components of net assets with temporary donor restrictions for the year ended June 30, 2024, were as follows:

	Balance		Less: Net Assets	Balance
	June 30,		Released from	June 30,
,	2023	Additions	Restrictions	2024
Program services				
Foundations	\$ 662,500	\$ 737,500	\$ 580,000	\$ 820,000
50 <sup>th</sup> Anniversary Campaign	1,167,916	10,000	374,666	803,250
Law firm, swing				
and contributions				
contributions	105,348	30,750	100,348	35,750
Special event	15,000	15,000	15,000	15,000
Total	<u>\$1,950,764</u>	<u>\$ 793,250</u>	\$1,070,014	\$1,674,000

## Net assets with perpetual donor restrictions

Net assets with perpetual donor restrictions as of June 30, 2024 and June 30, 2023, consist of the following:

	Balance	Balance	
	June 30,		June 30,
	2023	<u>Additions</u>	2024
Law firms	\$ 856,000	\$ -	\$ 856,000
Foundations	300,000	-	300,000
50 <sup>th</sup> Anniversary Campaign	14,600	-	14,600
Individuals	20,501		20,501
Total	\$1,191,101	<del></del>	\$1,191,101

# Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

## Note 6 – Term endowment

During July 2014, Lawyers Alliance received \$500,000 under the terms of a Term Endowment Agreement (the "Agreement"). The Agreement initially established an endowment in support of Lawyers Alliance's programs for a period of five years through July 1, 2019, during August 2019, the agreement was extended for an additional five years through July 2, 2024. During April 2024, the Agreement was extended for an additional five years through July 2, 2029. The Agreement allows Lawyers Alliance to spend the income earned on these funds for its programs; however, the principal shall not be invaded. The donor may reassign the funds upon the expiration of the fiveyear term as extended, or earlier as outlined in the Agreement; in addition, the donor reserves the right to reassign the funds to any qualified charitable institution, without the consent of Lawyers Alliance, upon thirty days written notice. In the event the funds received under this Agreement are reassigned by the donor, the amount reassigned shall be equal to the lesser of (i) the principal amount, or (ii) the market value of the term endowment at the time the funds are reassigned. During both July 2018 and July 2017, Lawyers Alliance received additional \$200,000 payments under the Agreement. During July 2020, Lawyers Alliance received an additional \$100,000 payment under the Agreement for a total of \$1,000,000 in principal as of June 30, 2024. Lawyers Alliance did not withdraw during the fiscal year ending June 30, 2024 because the market value was less than the \$1,000,000 on June 30, 2023 due to investment market fluctuations. During April 2024, the agreement was extended until July 2, 2029.

## Note 7 – Commitments

On March 6, 2019, Lawyers Alliance amended the agreement to lease office space at 171 Madison Avenue, commencing July 1, 2019 and expiring June 30, 2029 at an initial base rent of \$422,500 increasing to \$527,645 during the final year of the lease exclusive of electricity and certain increases in operating costs of the landlord as outlined in the agreement. As security for the lease, Lawyers Alliance obtained an irrevocable standby letter of credit from a bank in the amount of \$64,800. Lawyers Alliance granted the bank a security interest in a \$64,800 certificate of deposit as collateral.

The following are the required annual payments under the lease agreement (exclusive of certain increases in operating costs of the landlord):

Fiscal year	 Amount
2025	\$ 478,020
2026	489,970
2027	502,220
2028	514,775
2029	 527,645
Total	2,512,630
Less: present value discount (2.88%)	 287,418
Total operating lease liability	2,225,212
Less: current portion	 478,020
Long-term portion	\$ 1,747,192

# Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

# Note 8 – Retirement plans

Lawyers Alliance maintains a 403(b) retirement plan for all eligible employees. Eligible employees may contribute a portion of their salary in accordance with Internal Revenue Code limitations. Depending on years of service, Lawyers Alliance will contribute either 3% or 5% of an employee's compensation to the Plan whether or not they contribute to the Plan. Such contributions are immediately vested 100% for the benefit of the employee. Plan expenses for the 2024 and 2023 fiscal years totaled \$70,677 and \$68,616, respectively.

In addition, Lawyers Alliance also maintains a 457 (b) retirement plan for management employees. Management employees may contribute a portion of their salary in accordance with Internal Revenue Code limitations. Lawyers Alliance does not contribute to the 457(b) Plan.

## Note 9 – Federal stimulus

# Employee retention credits

In response to the coronavirus emergency, the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") was signed into law on March 27, 2020. The CARES Act provided, among other things, a refundable payroll tax credit of 50% of the first \$10,000 of qualified wages per employee for wages paid or incurred from March 13, 2020 through December 31, 2020. Effective January 1, 2021, the Consolidated Appropriations Act increased the payroll tax credit from 50% to 70% of up to \$10,000 of qualified wages per quarter per employee for eligible employers. Subsequent legislations ultimately terminated the employee retention credit as of September 30, 2021. In connection therewith, Lawyers Alliance received credits during June 30, 2023 totaling \$112,744, which were recorded as revenue on the statement of activities.

## Note 10 – Tax status

Lawyers Alliance is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code"). In addition, Lawyers Alliance has been determined by the Internal Revenue Service to be a publicly supported organization, and not a private foundation, within the meaning of Sections 509(a)(1) and 170(b)(1)(a)(vi) of the Code.