

LAWYERS ALLIANCE FOR NEW YORK

INDIVIDUAL HONOREES

SALVATORE GOGLIORMELLA and **MATTHEW DULAK**,

Paul, Weiss, Rifkind, Wharton & Garrison LLP

Committed real estate lawyers help develop safe housing for vulnerable women and families

Salvatore (Sal) Gogliormella is a partner in the Real Estate Department at Paul, Weiss, Rifkind, Wharton & Garrison LLP. He received an A.B. from Harvard College in 1998 and a J.D. from New York University Law School in 2002.

Matthew Dulak is an associate in the firm's Real Estate Department. He received a B.A. from the University of Wisconsin in 2008 and a J.D. from Columbia Law School in 2013.

Lawyers Alliance's clients have benefitted from Sal Gogliormella's dedication since 2003 when he began a Skadden Fellowship at Lawyers Alliance. His commitment to helping organizations serving disadvantaged New Yorkers continued after joining Paul, Weiss, as he volunteered his time and expertise, frequently supervising talented associates. Mr. Gogliormella has worked with **Boys & Girls Harbor, Community Access, Habitat for Humanity New York City, and Settlement Housing Fund**. Regarding his work on an air rights purchase agreement for Community Access, Christopher Lacovara, Director of Finance and Legal Affairs says, "We were working with a difficult seller. The deal terms changed again and again. Sal was creative and constructive through it all, never losing his sense of humor."

Providence House, an organization that provides shelter and support to homeless and justice-involved women and their children, needed representation to acquire two buildings in Brooklyn and redevelop them for use as affordable permanent housing. Mr. Gogliormella and Mr. Dulak provided sophisticated advice that helped the organization negotiate and close on a low-income housing tax credit project. As a result, Providence House successfully created 21 units of housing for homeless women and children in Bed-Stuy. Danielle Minelli Pagnotta, Providence House's Executive Director, said when an issue arose regarding development fees, "Matt had a complete mastery of the project and was very thorough about explaining the situation. He laid everything out for us in clear terms which enabled us to make a decision easily."

Says Mr. Gogliormella, "I've thoroughly enjoyed my work with Lawyers Alliance. It gives transactional lawyers opportunities to handle valuable matters for great organizations. It sources and packages the matters, brings its expansive expertise to bear as co-counsel, and makes the process as easy as possible for its volunteers."

Mr. Dulak says, "I feel very fortunate that Lawyers Alliance connected us to Providence House, a big-hearted organization that is making a tremendous impact in Brooklyn. The matter was challenging, required work across disciplines, and is resulting in the transformation of two dilapidated properties in Bed-Stuy into housing projects for women who are homeless and recently released from prison. Lawyers Alliance supported us at every juncture with useful precedents and expert guidance."

